



Fulton County - A Posi+ive Place to Be.

CLUSTER Biomedical Research & Development

Fulton County ^{NY}
POSITIVE

DCG Corplan

DCG Corplan Consulting LLC, a national leader in market studies, was retained by Fulton County to conduct a Targeted Industry Analysis (TIA) for the Tryon Technology Park to identify industry clusters that could operate successfully in New York's Fulton County Region. The Location Quotient method of analysis was used extensively during the comprehensive screening process to locate 4-digit NAICS industry clusters that would be a great fit for the Tryon Technology Park. Secondary analyses were conducted that included measuring the Region's competitive posture and conducting a comprehensive labor market analysis. *DCG Corplan identified seven (7) industry cluster that could successfully operate in New York's Fulton County Region and that the Tryon Technology Park should be marketed to effectively.*

7 INDUSTRY CLUSTERS

- Biomedical Research & Development
- Food & Beverage
- HQ & Business Services
- Health Care Products & Services
- Electronics
- Renewable Energy
- Software and Media

FIVE KEY REASONS THE BIOMEDICAL R&D CLUSTER IS A GOOD FIT FOR TRYON

- 1 The Tryon Technology Park is a secure, private, and pastoral location that provides an excellent environment for research activities.
- 2 The Tryon Technology Park's strategic location allows for same-day delivery capability to New York City, Boston, and most Northeast USA markets.
- 3 Tryon Technology Park's low-cost land acquisition, quality infrastructure, talented workforce, and responsive governmental cooperation assures ease of operational transition.
- 4 Tryon's proximity to Rensselaer Polytechnic Institute (RPI), SUNY Albany, SUNY Binghamton, Cornell University, and other major academic research centers in New York State where startup or entrepreneurial enterprises can provide proof-of-concept or pilot-manufacturing products in the biotechnology and medical fields.
- 5 Incubator-style laboratories and meeting spaces necessary to facilitate research and development activities are available at Tryon.

An *investment prospectus* illustrating New York's Fulton County Region's unique advantages for a targeted industry within the Biomedical R & D Cluster is available for download. Please refer to the Tryon Technology Park 's website for more information.



Scan this QR code to go to the Tryon Technology Park website: www.tryontechnologypark.com

TRYON TECHNOLOGY PARK



CLUSTER Biomedical Research & Development

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THE BIOMEDICAL RESEARCH & DEVELOPMENT CLUSTER WAS BROKEN INTO **THREE BROAD CATEGORIES:**

- Pharmaceuticals & Medicine Manufacturing
- Medical equipment & Supplies Manufacturing
- Electromedical, Electrotherapeutic & X-ray Apparatus Manufacturing

TARGET INDUSTRIES *The TIA identified the 11 following targeted industries within the 3 broad categories above:*

Pharmaceutical and Medicine Manufacturing	NAICS 3254
Medicinal & Botanical Manufacturing	325411
Pharmaceutical Preparation Manufacturing	325412
In-Vitro Diagnostic Substance Manufacturing	325413
Biological Product (except Diagnostic) Manufacturing	325414
Medical Equipment & Supplies Manufacturing	NAICS 3391
Surgical & Medical Instrument Manufacturing	339112
Surgical Appliance & Supplies Manufacturing	339113
Dental Equipment & Supplies Manufacturing	339114
Ophthalmic Goods Manufacturing	339115
Dental Laboratories	339116
Electromedical, Electrotherapeutic & X-Ray Apparatus Manufacturing	NAICS 3345
Analytical Laboratory Instrument Manufacturing	334516
Irradiation Apparatus Manufacturing	334510



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